arolo

Digital Media • Marketing • Creative Services • Training

904.614.1119



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haroldwwhite.com



Professional Profile

Seasoned communications professional with a comprehensive background in marketing production and management, social media content development, and event planning and execution.

Expertise

Microsoft Office Suite Adobe Creative Suite WordPress CMS Project Planning & Management Event Planning & Management Embraces teamwork & collaboration Video production & editing Marketing collateral production Presentations & Trade Shows Training Development & Delivery Budgeting

Team Leadership

Improving Efficiency

Business Systems

Resource Management

Education

MASTER OF ARTS Communications - Broadcast Prod. Eastern New Mexico University

> **BACHELOR OF SCIENCE** Comprehensive Broadcasting University of Wyoming

ASSOCIATES OF APPLIED SCIENCE Technical Theater Laramie County Community College

Certifications

John Maxwell Certified Trainer, Coach and Speaker

New Mexico Teaching Certificate (Temporary) Licensure Number 395377

Professional Value Offered Marketina, Media Production & Communications:

- Created and implemented comprehensive communication and marketing plan for the National Scouting Museum. Develop marketing materials for the NSM. Produce social media content for the NSM, including more than 100 video episodes of Artifact of the Week, and the museum gift shop. Recruit, coordinate and train docents to serve the NSM during summer season. Develop Brick 2.0 program to raise money for the Museum and its programs. \$300,000 raised since October 2019. Coordinated and produced digital collection and exhibits for Scouting Heritage Gallery upgrade project. Includes two-touch screen features and multiple digital displays and video wall exhibits.
- Produced marketing materials, collateral materials and training for clients including multiple video/multimedia productions. Led company participation in 30+ trade shows over 7 years, including providing booth visitors with product information and training and development of special promotions.
- 25 years of video production and live television/streaming experience. Proven capability from concept development/preproduction to production/post-production and delivery of final program.
- Led volunteer communications team during capital campaign raising more than \$650,000 in 100 days. Included planning and executing special events and activities.

Operations & Project Management:

- Developed and implemented international direct mail campaign. Deliverables included: request letter, return device, envelope and incentive premium (cast metal key chain.) Mailed to 100,000 addresses, raising nearly \$5 million in donations.
- Two-years of experience as Project Manager for Leap-ahead Air Filtration Technology project with the U.S. Army and Sy-Klone International. Developed and maintained timelines and budgets ensuring milestones and deliverables were delivered as agreed upon.

Education/Training:

- Three years of experience delivering college and dual-enrollment courses Interpersonal Communications, Public Speaking, Introductory and Advance Broadcast Production. Middle School students added to broadcasting classes in 2022.
- Consulted with clients to determine training needs and developed programs to meet needs within time and budget constraints. Trained staff and volunteers in video production techniques and the operation of their equipment.
- More than 10 years of experience developing and delivering leadership training to youth and adults in a variety of indoor and outdoor environments.

Harold White

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Professional Development

Presenter at 2021 CultureGeek
Museum Conference

Conflict Management

Team Development

Diversity & Inclusiveness

Leading Change

Problem Solving

Trainer's EDGE

Sales & Marketing

Time Management

Program Management

Project Planning & Management

Quality Assurance Inspector

Advanced Product & Quality Planning (APQP)

ISO 9001:2008

Work History

- Boy Scouts of America, Philmont Scout Ranch 04/2019 Present, Museum Program Specialist, National Scouting Museum (FT)
- Eastern New Mexico University 08/2020 Present, Adjunct Instructor, Communication Department (PT)
- Harold White Media Services, Jacksonville, Florida
 01/1987 Present, Owner (FT/PT)
- Tarheel Productions LLC, Jacksonville, Florida 05/2013 Present, Managing Member (FT/PT)
- Shiloh Church, Jacksonville, Florida 2016, Senior Video & Media Producer (FT)
- Sy-Klone International. Inc., Jacksonville, Florida •09/2001 07/2011 Executive Management, Sales & Marketing Management and Manufacturing Management (FT)

OTHER PROFESSIONAL OPPORTUNITIES

BUSINESS DEVELOPMENT/ENGINEERING (KTAO – Taos Communications) OWNER/PRODUCER (Creative Communications Solutions Group, LLC) PRODUCTION MANAGER (Media Products, Inc.), VIDEO COORDINATOR (Fresno State Athletic Corp.), SENIOR PRODUCER/DIRECTOR (MediaOne), PRODUCTION MANAGER (Crown Images),

LEGISLATIVE INTERN (Governor's Office State of Wyoming), PRODUCER/DIRECTOR (University of Wyoming Television)

MILITARY SERVICE

Wyoming Army National Guard • 1987-1991 • Public Affairs Officer (Broadcast Section)

U.S. Army • 1985-1986 • Heavy Anti-armor Specialist, 10th Mountain Division

LinkedIn Recommendations

"Harold's work ethic is unmatched. He is among the most reliable, hard working, and creative people I know. I have over 20 years experience in higher education, and Harold's presentation skills are on par with university faculty members teaching at the graduate and professional levels. His computer and graphic arts skills are impressive, and all examples I've seen of his video products are superb."

- Wayne McCormack, PhD Professor University of Florida "Harold has accomplished a variety of tasks for me with little or no supervision. He has completed many projects with professionalism and in a timely manner. He is diligent, organized, versatile and knowledgeable. When challenged with a new concept, Harold confronts it with confidence. He is respected and heavily relied upon."

- Carl VanOrmer, Sales/Design Engineer Midtown Video "Harold supervised me at Sy-Klone International. I found him to be organized, good at getting people to focus on projects and work together as a team. I always found him positive and pleasant to be around. I would hire Harold in a minute."

- John Simmons Sy-Klone International

"Many claim quality of work and attention to detail, but Harold delivers. Overall, very good working experiences!"

- Dave Anthony Dave Anthony Custom Voicing